ATTACHMENT 1-1

environment is questionable. These issues caused us to remove US Tanker from our list of possible manufacturers.

The Spartan cab and chassis proposed by 4 Guys and the KME cab and chassis built by KME each appear to be well built and have excellent features. The KME chassis has more interior room and this was one of the reasons KME was the preferred truck in our previous presentations. The engine proposed by KME was attractive in-part because it did not need the exhaust treatment fluid that the other engines required. Recent discussions with engine service centers indicate that this engine has had numerous sensor issues and is likely to require the same exhaust treatment fluid required by the other engines. This makes the KME selection less advantageous.

The body on the 4 Guys truck has a standard 30 year warranty while the KME truck has a 10 year warranty. The warranty centers used by 4 Guys are Camerota's in Enfield and First Line Emergency Services in Cromwell, CT. The warranty center for the KME truck is in Woodville, MA.

The price increase for the KME truck to provide the improved crew safety feature is $10,712, bringing the total price for 2 trucks to $950,446. The price increase for the 4-Guys truck with the improved crew safety feature and hose bed opener option is $2,364, bringing the total price for two trucks to $956,206. The revised 4 Guys cost also includes a price reduction due to a different engine option than what had been proposed.

In summary, the truck committee is changing its recommendation to 4 Guys Fire Trucks for the following reasons:

Safety: The Spartan cab and chassis used by 4 Guys has an additional air bag curtain to protect the rear most crew members in the event of a roll over. The Spartan Advanced Protection System also provides a front air bag for the driver and knee bags for both the driver and officer. There are sensors in the cab that activate the system during the event. Other manufacturer's systems activate much later in the event and subject the occupants to more serious injuries. We emphasize safety, as vehicle accidents are the second leading cause of firefighter injuries and fatalities.

Quality: The quality of workmanship on the 4 Guys truck appears to be better than the other manufacturers. This is expected to result in greater reliability and reduced maintenance costs in the future.

Warranty: The 4 Guys warranty period exceeds that of KME, especially in regards to the truck body.

Warranty Locations: The warranty service locations are much closer for the 4 Guys pumper than for the KME. This reduces the time that a truck could be out of service.

The truck committee believes that the approximately $6,000 price difference between the 4 Guys and KME trucks is negligible when the Safety, Quality and Warranty aspects are considered over the expected 25 year length of service of these trucks.